

# YOUR GUIDE TO HOME OWNERSHIP WITH LINCOLN PLACE



# The foundations of a

# LINCOLN PLACE LIFESTYLE ESTATE

At Lincoln Place, we believe that homeownership should be both accessible and affordable. Experience the freedom of a secure and hassle-free lifestyle, where you can focus on enjoying life to the fullest.



#### Brand new, thoughtfully designed homes

The architecturally designed homes have all the inclusions you need to make a house your home. Our team is available to help you choose the home that best suits your needs and lifestyle. Our homes have been designed to be low maintenance, giving you the time to do exactly what you want.



#### Community facilities for an active lifestyle

There is always something to do and somewhere to be – if you choose. Stay active and invest in your hobbies with our community facilities including pool, recreation centre and more.



#### Sense of connection and community

You live within a secure and connected Lifestyle Estate and are free to involve yourself in the community as much as you would like. The Estate offers a sense of connection and social interaction with like-minded people, and a vibrant calendar of events is planned each year to create an inclusive community experience.



#### Affordable, transparent land-lease model

There are no council rates, deferred fees, entry or exit fees, management fees or stamp duty when you move to a Lifestyle Estate. This means more money to spend on the things you want.

Plus, Federal Government Rent Assistance brings down the Weekly Site Fee for eligible homeowners and when it is time to sell your home, capital gains are yours to keep.



#### Security and peace of mind

Enjoy the comfort and security of living in a gated community with like-minded people.



# The many benefits of LAND LEASE LIVING



# Like-minded community

- Peace of mind
- Low maintenance living
- Safe and secure environment
- Access to lifestyle facilities
- Pet friendly



# Financial benefits:

- Commonwealth Rental Assistance for eligible homeowners
- No stamp duty
- No entry fees
- No exit fees
- Capital gains are yours to keep
- No council rates
- No strata levies

# Your Pathway to

# **HOME OWNERSHIP**

1. Visit Hunter Valley Lifestyle Estate by Lincoln Place  Tour our homes and facilities and chat to our friendly New Homes Advisor.
2. Select your home and pay a fully-refundable deposit When you are ready to secure your chosen home, you pay a fully refundable initial deposit.
3. Customise your home  Meet with our New Homes Advisor to finalise your home plan, including your preferred colour scheme and any upgrades from our approved range.
4. Receive your contract documents  Meet with our New Homes Advisor to receive your contractual documents, including a Disclosure Statement, Contract of Sale and Residential Site Tenancy Agreement. We recommend you review these with a solicitor to ensure your complete understanding.
5. Sign contracts and pay the contract deposit  After the statutory period of 14 days has expired, it is time to sign your contracts.  You will also complete a contract payment and pay for any additional upgrades.
6. Pre-settlement meeting and home completion inspection We assist with finalising all the paperwork you need to move in and give you a full walk-through of your new home.
7. Settlement The legal process of transferring ownership of your new home is complete and your final payment is made.
8. Move in to your new home  It's time to move in and start enjoying your new life at Hunter Valley Lifestyle

Estate. Your Community Manager will be on hand to welcome you and answer

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# Your new home is

#### THOUGHTFULLY DESIGNED

At Lincoln Place we design and build homes for your comfort and peace of mind. Every detail is thoughtfully considered to ensure you find your perfect home.



# Comfort

- Single-level layouts for easy access
- Wall and roof insulation for temperature control
- Internal laundries
- Built-in storage solutions



# Sustainability ✓ One tree is planted for each home

- LED lighting throughout
- Natural materials and finishes
- All appliances have an A energy rating
- Outdoor clothesline
- Ceiling fans to living areas and main bedroom
- All appliances are electric



# Peace of mind

- Secure, gated access to the community
- 6-year structural warranty on your home
- 12-month warranty on appliances
- 90-day maintenance check to resolve any outstanding issues
- Roller blinds for added privacy



# SITE FEES AND ONGOING CHARGES



#### Buying costs

When buying a home at Hunter Valley Lifestyle Estate there is <u>no stamp duty payable</u> on the purchase.

#### Weekly site fees

At Hunter Valley Lifestyle Estate, residents purchase their homes and rent the land on which they sit via a site fee.

The Weekly Site Fee covers:

- The land on which your home sits
- Common area maintenance including buildings, gardens and roads
- Access to, and use of the Clubhouse and recreational amenities like the pool, and more

The benefit of this model is that eligible homeowners are able to access Federal Government Rent Assistance on their Weekly Site Fees. Please contact Centrelink or Veterans' Affairs to find out what rent assistance you are entitled to receive.

Because you rent the land on which your home sits, you enjoy the rights and protections afforded by the Residential Tenancies Act (2010).

#### The weekly site fee per home is: \$195

An example of the Weekly Site Fee and out of pocket costs is noted below\*.

#### Utilities charges

Water: Every new Hunter Valley Lifestyle Estate home has a separate water meter. Residents will be invoiced for all fees and charges, including water consumption, sewerage and other charges as required.

Electricity: Your home has an individual electricity meter within an embedded network that allows a bulk buy system where savings are enjoyed by all residents. You will be charged for your consumption and service via B Energy.

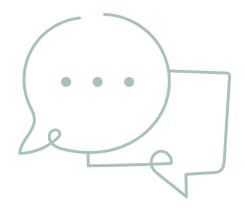
Fire Levy: Hunter Valley Lifestyle Estate covers the mandatory fire services levy and you will not be charged for this.

High Speed Internet: All homes will have a home internet connection. Our internal network is provided by Opticomm. Residents can choose from any Internet service providers on the Opticomm network.

		Single	Couple
Weekly Site Fee		\$195	\$195
Federal Government Rent Assistance*	-	\$92	\$87
Out of Pocket Cost	=	\$103	\$108

<sup>\*</sup>Accurate as at September 2023. Rent Assistance is subject to eligibility criteria.

# FREQUENTLY ASKED QUESTIONS



#### Do I own my home?

At Hunter Valley Lifestyle Estate by Lincoln Place, you own your home and pay a weekly site fee for the land your home occupies.

#### Can I access federal government rent assistance?

Eligible homeowners can access federal government rent assistance towards their weekly site fee. We suggest you seek approval through the relevant Government agency to confirm your eligibility.

#### Am I protected by government legislation?

Residents are protected under the Residential Tenancies Act (2010).

#### What is the weekly site fee and how is it paid?

The weekly site fee includes the land your home occupies, your access to facilities, and maintenance of common areas. It is paid fortnightly by direct debit.

#### Will I have other ongoing costs?

When you live at Hunter Valley Lifestyle Estate you will pay your weekly site fee, water charges, telecommunications charges, and electricity.

#### Are there any exit fees payable?

At Hunter Valley Lifestyle Estate by Lincoln Place, no exit fees apply.

#### Can I have friends and family to stay?

It's your home so of course you can have friends and family to stay.

#### Can pets live in the community?

Your pets are part of your family and are very welcome in our community. All pets must be registered and we ask that you complete a Pet Registration Form with our Community Manager.

#### Who collects the rubbish?

Rubbish collections occur weekly for general rubbish and fortnightly for recyclables. Garden rubbish can be removed by calling our Community Management team, who will gladly assist.

#### How is mail delivered?

Mail is delivered to the community and placed directly into your mailbox.

#### Who maintains my home?

The beauty of our homes is that they have been designed with low maintenance in mind. Like all homes, there are some regular maintenance tasks we suggest to keep your home in the best possible condition.

#### Can I customise my home?

If you are purchasing a new home off the plan you can work to customise your home from our range of approved options, subject to availability. You can make any changes inside of your home within the Community Living Guidelines. You may be required to obtain relevant council planning and building approvals. Structural changes or changes to the external colour scheme are not permitted.



### **HUNTER VALLEY LIFESTYLE ESTATE** by LINCOLN PLACE

# Feel at home

# GET IN TOUCH

Our New Homes Advisor, Steve, is on hand to answer any questions you may have.



0405 800 081



🔀 stevebowmaker@lincolnplace.com.au



lincolnplace.com.au